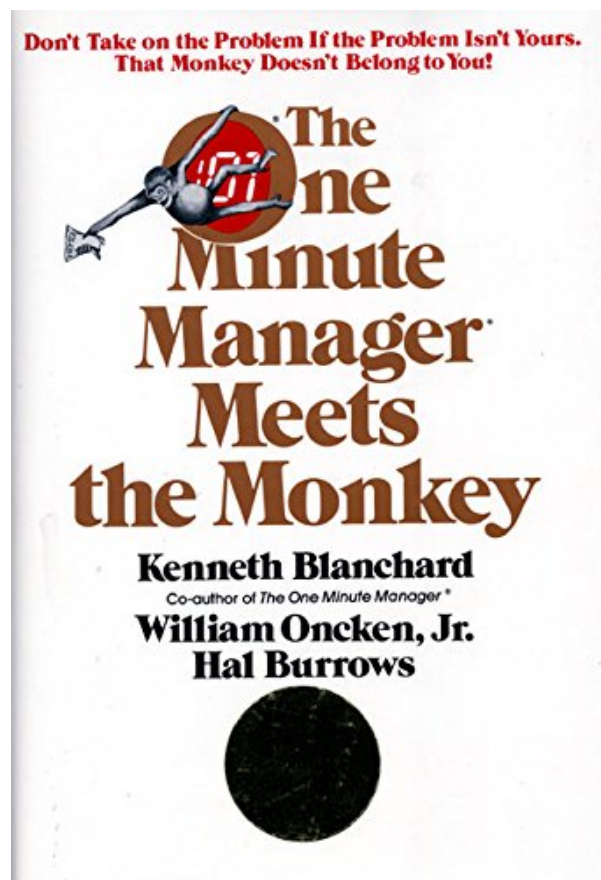


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MONKEY BY KEN BLANCHARD, JR.  
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That Monkey Doesn't Belong to You!**



**The  
One  
Minute  
Manager  
Meets  
the Monkey**

**Kenneth Blanchard**

*Co-author of *The One Minute Manager*®*

**William Oncken, Jr.**

**Hal Burrows**



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From Publishers Weekly

In this latest in the One Minute Manager series, the authors chastise executives who never have time for family or their own job enhancement because they accept too many responsibilities--"monkeys" clinging to their backs--that properly belong to their staffs. Based on seminars conducted by the late Oncken, the book explains in simple-minded if abstract terms how to achieve a balance between supervision and delegation for reduced tension and improved productivity. "There is a high correlation between self-reliance and morale," stress the authors. With humor and logic they describe the delicate business of assigning monkeys to the right masters and keeping them healthy, i.e., fed and cared for: ". . . if monkeys are managed properly, you don't have to manage people so much." Unequivocal assignments, proper coaching and interim check-ups, according to this program, can lead to effective delegation and, with it, a better life at home and office. BOMC selection.

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Review

"This book has an important message for all managers who wonder why they're working nights and weekends while their assistants are relaxing."--Rudolf Soloman, "San Francisco Examiner" "Helpful, insightful...fits the one-minute theme perfectly."--"Booklist" "Unbelievable! Three of today's literary business giants have teamed up to write an all-time best seller for business people everywhere."--Charles "Red" Scott, President and CEO Intermark Inc. and The Trident Group Ltd. "Bill Oncken's 'Managing Management Time--Who's Got the Monkey?' story was profound, entertaining, and practical--lots of insights that can readily be incorporated into your life. I strongly recommend that you read 'The One Minute Manager Meets the Monkey'..a whole new dimension will be revealed to you."--Jack Linkletter, President Linkletter Enterprises Costa Mesa, California "Outstanding! Delightful reading and first-rate advice."--Forrest Patton, Author of "Psychology of Closing Sales;" President, Patton Communications Houston, Texas "The 'Monkey Story' humorously illustrates invaluable principles for managers at all levels, principles that can be put to use immediately."--Phil Pellegrino, Vice President of Sales, Oscar Mayer Food Corporation, Madison, Wisconsin

## About the Author

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One simple idea can set you free: Don't take on a problem if it isn't yours! One of the most liberating books in the extraordinary One Minute Manager Library teaches managers an unforgettable lesson: how to have time to do what they want and need to do. The authors tell why managers who accept every problem given them by their staffs become hopeless bottlenecks. With a vivid, humorous, and too-familiar scenario they show a manager loaded down by all the monkeys that have jumped from their rightful owners onto his back. Then step by step they show how managers can free themselves from doing everyone else's job and ensure that every problem is handled by the proper staff person. By using Oncken's Four Rules of Monkey Management managers will learn to become effective supervisors of time, energy, and talent -- especially their own.

If you have ever wondered why you are in the office on the weekends and your staff is on the golf course, The One Minute Manager Meets the Monkey is for you! It's priceless!

- Sales Rank: #340317 in Books
- Brand: Brand: William Morrow
- Published on: 1989-11-28
- Released on: 1989-11-28
- Original language: English
- Number of items: 1
- Dimensions: 8.25" h x .61" w x 5.50" l, .55 pounds
- Binding: Hardcover
- 137 pages

## Features

- Great product!

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73 of 75 people found the following review helpful.

Stopping the Source of the Bureaucratic Stall

By Donald Mitchell

Many people in an organization focus on managing the boss rather than doing their own job. What better way to manage the boss than to constantly seek her/his guidance on everything? Then, the boss can be flattered that you want his/her help, and will also take the blame if anything goes wrong. Insecure bosses like to be involved, so that fewer "errors" occur.

This wonderful book points out that no one can learn without making errors. Also, if you and your subordinate are doing the same job, one of you is superfluous. A common source of stalled thinking in this area is focusing on the fact that you, as manager, can do the job better and faster than you can teach the task or job to someone. What managers fail to realize is that someone closer to the source of the problem should be able to come up with a better solution. Also, the time taken to teach someone else to do the task is usually much less over a year or two than the time taken to help someone learn the task.

The key problem is that we all like to fall back on doing what we are comfortable with and are good at rather than new challenges where we are not so competent. Banish that feeling!

This book gives you lots of practical ideas for how to respond to efforts by your subordinates and colleagues to delegate their work and responsibility to you. You will learn how to see them coming and to keep the monkey where it belongs: with them.

If you find that you are pressed for time, this book is an important source of ideas to free up your life to have less stress while you and your organization both accomplish more.

Good luck with taking care of your monkey business! It's an important step toward developing an irresistible

growth enterprise.

35 of 35 people found the following review helpful.

A new way to work less and be more efficient

By Sami Fgaier

The one minute manager's symbol, a one-minute readout from the face of a modern digital watch, is intended to remind each of us to take a minute out of our day to look into the faces of the people we manage. The monkey manger's symbol a stressed manager overwhelmed by a desk full of problems, is intended to remind us to constantly discipline ourselves to invest our time on the most vital aspects of management rather than dilute our effectiveness by "doing more efficiently those things that shouldn't be done in the first place." What follows, is a story of a manger who worked long hours and never seemed to get caught up with all the work he had to do. He learned about monkey management and how not to take initiative away from his people so they can care for and feed their own monkeys. In the process, he learned to be more effective in dealing with his own manager and the demands of his organization. The performance of his department drastically improved, as did the prospects for his career. The authors hope is that you will use what you learn in this book to make a difference in your life and the lives of the people you interact with at work and at home.

0 of 0 people found the following review helpful.

I often reference the managing your monkey's book so happy to have it

By Jessica L. Sodeke

I have a couple other One Minute Manager books and was actually required to read them in college. I didn't have this one in my book collection so I decided to add it. I often reference the managing your monkey's book so happy to have it. Great read! I recommend it to young people up to adults, I actually just recommended it to a stressed out colleague in her 60's.

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